



Press release

## **ARAGO Consulting steps up growth with its acquisition of Swiss company Skillpartners, consolidating its position in Europe's German-speaking countries**

*Paris, April 20, 2020* – **ARAGO Consulting**, leading expert in digital solutions for maximising operational efficiency in business processes, announces its acquisition of **Skillpartners** and its two subsidiaries in Innsbruck (Austria) and Bangalore (India). Coinciding with its 10th anniversary, this acquisition marks an important step in **ARAGO Consulting's** drive to boost its presence in the Swiss, Austrian and German markets for HR and financial performance management.

A specialist HR consultancy with close to twenty years' experience and a long-standing SAP SuccessFactors, Haufe and Talentry partner, **Skillpartners** boosts our blue-chip client list.

Paris-based **ARAGO Consulting** is a **pioneer of the HR cloud** and a **major player in the efficiency-led digital transformation of corporate HR, procurement and finance functions**. With strong and continuous growth since its creation in 2010, **ARAGO Consulting** operates in **11 countries** on four continents, employs **150 consultants** and works with **blue-chip clients** from a wide range of business sectors, including BIC, Bureau Veritas, Canal+, Eramet, Essilor, Institut Pasteur, the International Committee of the Red Cross, Groupe TF1, Pernod Ricard and Quiksilver. This acquisition will enable it to extend its activities in countries served by **Skillpartners** and reinforce its position as a global player.

The leading **long-term European SuccessFactors partner**, **ARAGO Consulting** supports its clients in rolling out **fully integrated HR concierge services**. As a born-in-the-cloud specialist, it resells and implements the market's top SaaS solutions: **SAP SuccessFactors** HRIS solutions; **SAP Concur** digitalisation solutions for travel and expenses management; **SAP Fieldglass** for managing external resources; **Qualtrics** for managing the staff experience, and **PeopleDoc** for the digitisation of HR services.

The company has developed and leveraged project methodologies and best practices tailored exclusively for the SaaS market, designed-in from the outset. Its line-up of services and implementation solutions, maintenance and support modernises and fundamentally transforms how human capital is managed.

Its **150 certified and experienced consultants** constitute **Europe's largest technical and functional SAP SuccessFactors expertise centre**, with over 450 projects rolled out across a wide range of operational environments.

Complementarity between ARAGO Consulting in its role as software integrator and Skillpartners in its role as an HR consultancy and the synergies it offers will enable teams to acquire new skills to be applied to solutions in their current portfolios.

*"We are delighted to join ARAGO Consulting. Driven by shared values and the search for excellence in our field, this new organisation allows us to pool our expertise, expand our offer of solutions and combine our strengths to deliver better-than-ever support to our clients to optimise their operational efficiency,"* state **Beat Fey and Jürg Schärer, Skillpartners founders and managing partners.**

Working closely with the executive team at ARAGO Consulting and CEO Jean-Christophe Péaudeau, Skillpartners' managers Beat Fey and Jürg Schärer will remain in charge of the company's activities in Switzerland and Austria, support the growth in Germany and will join the board of ARAGO Consulting.

*"This new chapter with a solid partner like Skillpartners is a milestone in our growth strategy: we're celebrating our 10th anniversary with a 10% uplift in revenue and a 10% increase in staff numbers! With close to 20 years' experience in HR consultancy and its consultants' recognised expertise in the SuccessFactors community, Skillpartners provides us with the certainty of a successful entry into the German-speaking regions of Switzerland and Austria while boosting our presence in Germany and benefiting from its expertise centre in India. We are delighted to be working hand in hand with Skillpartners and to profit from its extensive market insights that will optimise our delivery and sales reach across, Switzerland, Austria and Germany. This operation will create value for our customers and staff,"* concludes **Jean-Christophe Péaudeau, CEO of ARAGO Consulting.**

#### **About ARAGO Consulting:**

Founded in 2010 and headquartered in Paris, ARAGO Consulting, a pioneer of the HR cloud, specialises in supporting and implementing digital transformation in the human resources, procurement and finance functions.

An SAP Gold Partner and the first ever SuccessFactors partner in Europe, also first SAP Concur reseller partner in France, ARAGO Consulting is a leading expert in digitalisation as a driver of operational efficiency for companies and organisations.

ARAGO Consulting currently employs 180 consultants, is present in 11 countries and works with over 150 businesses of all sizes, from the largest to the smallest, and from all sectors of activity. Clients include BIC, Bureau Veritas, Canal+, Eramet, Essilor, Institut Pasteur, the International Committee of the Red Cross, Groupe TF1, Pernod Ricard and Quiksilver.

For more information: [www.aragoconsulting.com](http://www.aragoconsulting.com)

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